The Image of Animal and Human Needs

In our paper, we discuss, from a semiotic viewpoint, some methods how the images of different animals are used to satisfy the human needs of emotional experience and psychological defense.

The images of animals are often present in advertising, marketing, commerce, fashion and many other "cultural industries". The semiotic structure and reasons for using these images are extremely various, but one of their most important properties is the force of their emotional expressivity and cognitive persuasiveness.

Functioning as a properly constructed sign, the image of animal is able of conveying enormous multitude of emotional conditions and appeals to the most profound individual psychological needs. Depending on what message should be precisely vehicled, the image of one or another animal can be chosen, according to it's zoological nature, but taking into account it's mythological and cultural connotations as well.

Using rich illustrative material, we aim to analyze the data of a series of empirical observations and theoretical investigations in which the images of animals contribute to satisfy different psychological human needs (need for empathy, need for power, need for belonging to some social group symbolized by an animal, need for security, need for achievements and recognition, and so on).

Selected Bibliography

BARTHES, Roland (1957). Mythologies, Paris, Éditions du Seuil.

IZARD, Carroll E. (1991). The psychology of emotions, New York, NY: Plenum Press.

MASLOW, Abraham H. (1954). Motivation and Personality, NY: Harper.

McCLELLAND, David C. (1987). *Human motivation*, Cambridge: Cambridge University Press.

SVIDAN, Natalia (2013). "Décalage : économie sémiotique du kitsch en France et en Russie" dans *GLISSEMENTS, DÉCENTREMENTS, DÉPLACEMENT. Pour un dialogue sémiotique franco-russe*. Contributions écrites des intervenants au colloque « Pour un dialogue sémiotique franco-russe » qui s'est tenu du 25 au 27 novembre 2010 à l'Université Paris 8. Sous la direction de Michel Costantini, pp. 129-135. – ISBN 978-2-37059-000-8, Bibliothèque numérique de l'Université Paris 8 (Saint-Denis, FRANCE), permalien: <u>http://www.bibliotheque-numerique-paris8.fr/fre/ref/164239/COLN3/</u>

Natalia Svidan Professor of psychology, PhD in economics Russian Academy of National Economy and Public Administration under the President of the Russian Federation E-mail: <u>nsvidan@mail.ru</u>